

Trade Consulting- North America



Our customs professionals provide expert advice and support for international trade in Canada and the United States, aiming to reduce costs and ensure compliance with regulations. Through timely communication, clients are kept informed of the latest customs and trade updates, enabling them to adapt to their business needs.

With a wide variety of consulting services, this experienced team can help navigate any aspects of brokerage and trade regulations to optimize your company's trade activity.

FREE TRADE AGREEMENT (FTA)

Solicitation

- Provide your suppliers with detailed information on what has previously been imported, follow up and review of certificates received
- Work with suppliers to assist in preparation

Analysis and Verification

- Review bills of material
- Classify component parts/materials
- Apply product-specific rules of origin
- Determine if goods meet origin criteria
- Prepare certificate of origin for qualifying goods

IMPORT COMPLIANCE SOLUTIONS

REFUNDS/AMENDS

- Project-based refunds for duty recovery (i.e., tariff treatment, classification, valuation, etc.)
- Project-based amends to correct trade data, usually through the Voluntary Disclosure Program

HARMONIZED TARIFF SYSTEM CLASSIFICATION

- Analysis and review of goods to provide 10-digit U.S. or Canadian classification number
- Review all explanatory notes and legal notes to ensure a high degree of accuracy

ADMINISTRATIVE MONETARY PENALTY SYSTEM (AMPS)

- Review penalty and advise course of action and prepare appeals on your behalf

COMPLIANCE AUDITS

- Emulate customs audits by both Canadian and U.S. Customs Services
- Prepare detailed report of findings
- Recommendations for improvements to procurement to payment process
- Recommendations for improvements in program compliance (i.e., valuation, classification, trade agreements, record keeping, etc.)

VALUATION

- Provide information and explanation on the various methods of valuation
- Review criteria used to determine valuation and make recommendations, if required

CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM (C-TPAT) AND PARTNERS IN PROTECTION (PIP)

- Review security systems and procedures in place today
- Make recommendations for enhancements based on guidelines provided
- Prepare application and submit to Customs

CUSTOMS SELF-ASSESSMENT (CSA)

(Canada Only)

- Educate companies in understanding the CSA program, its benefits and assistance in determining a return on investment (ROI) in moving forward
- Partner with your team to prepare and submit documentation to CBSA for application to the CSA program
- Work with your team to implement CSA once acceptance into the program has been granted

FREE AND SECURE TRADE | FAST- CARRIER DESIGNATION

- Review security systems and procedures in place today
- Make recommendations for enhancements based on guidelines provided
- Prepare application and submit to Customs

RULINGS

- Research goods for classification and precedents
- Submit request to Canada Border Services Agency (CBSA) and U.S. Customs and Border Protection (CBP)

DRAWBACKS

- Review recovery under USMCA/CUSMA duty deferral (lesser of concept)
- Prepare and submit duty drawback application to Canada Border Services Agency (CBSA) and U.S. Customs and Border Protection (CBP)

CONTINGENCY AUDITS

- On a contingency basis, analysis of duties paid to determine the viability of recovery

COMMODITY TAX

- On a contingency basis, review all GST/PST paid to ensure all taxes have been recovered

CUSTOMS MANUALS

- Document your current processes and review ongoing for improvements
- Provide comprehensive manual documenting systems and procedures from procurement to payment

WEBINARS/SEMINARS

- Educational webinars hosted throughout the year based on various industry topics
- Tailored 'in-house' seminars based on a client's individual needs which can cover a single topic (i.e., tariff classification) or a broader scope (i.e., building an internal compliance program)

IMPORT COMPLIANCE SUPPORT FOR REGULATORY READINESS

- Procurement to Payment Analysis
- Commercial / Pro Forma Invoice Review
- Valuation and Quantity Verification
- Classification Verification
- Free Trade Agreements
- Anti-dumping/Countervailing Duties and Surtax Verification
- Mitigation and Recovery Opportunities
- Corrective Actions and Recommendations
- CBSA Filing Adjustments

