

# Trade Consulting- North America

Our customs professionals provide expert advice and support for international trade in Canada and the United States. We aim to reduce costs and ensure compliance with regulations. Through timely communication, we keep clients informed of the latest customs and trade updates, enabling them to adapt to their business needs.

With a wide variety of consulting services, Farrow's experienced staff can help you navigate any aspects of brokerage and trade regulations to optimize your company's trade activity.

## **Free Trade Agreement (FTA)**

### **Solicitation**

- Provide your suppliers with detailed information on what has previously been imported, follow up and review of certificates received
- Work with suppliers to assist in preparation

### **Analysis and Verification**

- Review bills of material
- Classify component parts/materials
- Apply product-specific rules of origin
- Determine if goods meet origin criteria
- Prepare certificate of origin for qualifying goods

## Refunds/Amends

- Project-based refunds for duty recovery (i.e., tariff treatment, classification, valuation, etc.)
- Project-based amends to correct trade data, usually through the Voluntary Disclosure Program

## Harmonized Tariff System Classification

- Analysis and review of goods to provide 10-digit U.S. or Canadian classification number
- Review all explanatory notes and legal notes to ensure a high degree of accuracy

## Administrative Monetary Penalty System (AMPS)

- Review penalty and advise course of action and prepare appeals on your behalf

## Compliance Audits

- Emulate customs audits by both Canadian and U.S. Customs Services
- Prepare detailed report of findings
- Recommendations for improvements to procurement to payment process
- Recommendations for improvements in program compliance, (i.e., valuation, classification, trade agreements, record keeping, etc.)

## Customs Manuals

- Document your current processes and review ongoing for improvements
- Provide comprehensive manual documenting systems and procedures from procurement to payment

## Valuation

- Provide information and explanation on the various methods of valuation
- Review criteria used to determine valuation and make recommendations, if required

## Customs-trade Partnership Against Terrorism (C-TPAT) And Partners In Protection (PIP)

- Review security systems and procedures in place today
- Make recommendations for enhancements based on guidelines provided
- Prepare application and submit to Customs

## Customs Self-Assessment (CSA)

(Canada Only)

- Educate companies in understanding the CSA program, its benefits and assistance in determining a return on investment (ROI) in moving forward
- Partner with your team to prepare and submit documentation to CBSA for application to the CSA program
- Work with your team to implement CSA once acceptance into the program has been granted

## Free And Secure Trade | FAST- Carrier Designation

- Review security systems and procedures in place today
- Make recommendations for enhancements based on guidelines provided
- Prepare application and submit to Customs

## Rulings

- Research goods for classification and precedents
- Submit request to Canada Border Services Agency (CBSA) and U.S. Customs and Border Protection (CBP)

## Drawbacks

- Review recovery under USMCA/CUSMA duty deferral (lesser of concept)
- Prepare and submit duty drawback application to Canada Border Services Agency (CBSA) and U.S. Customs and Border Protection (CBP)

## Contingency Audits

- On a contingency basis, analysis of duties paid to determine the viability of recovery

## Commodity Tax

- On a contingency basis, review all GST/PST paid to ensure all taxes have been recovered

## Webinars/Seminars

- Educational webinars hosted throughout the year based on various industry topics
- Tailored 'in-house' seminars based on a client's individual needs which can cover a single topic (i.e., tariff classification) or a broader scope (i.e., building an internal compliance program)

Start a confidential, no risk conversation with us today.

To request a quote or to obtain additional information, please contact:

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