## Your Reputation. Delivered.

INTERNATIONAL PARCEL LOGISTICS FOR BUSINESS-TO-BUSINESS SHIPPING.

High Speed Delivery Lower Shipping Costs Pick and Pack Warehousing





### When it comes to delivering on brand equity, peace of mind goes a long way.

### TRUST FARROW LOGISTICS TO HELP SATISFY YOUR CUSTOMERS AND BUILD YOUR REPUTATION.

Earning trust takes more than just offering quality products. If your shipments don't make it to your client's business on time, or they arrive damaged, it can cost you a lot more than simple replacement costs, it can cost your reputation and repeat business.

With the Farrow Logistics team on your side, you can enjoy the peace of mind that comes from knowing your reputation will arrive intact with every shipment. Our comprehensive services, including effective customs and compliance solutions are the reason national, and international brands, rely on Farrow every day to ensure their products get where they need to go, when they need to get there.

### WHAT FARROW LOGISTICS DELIVERS:

- Customs and compliance solutions
- Agile delivery options for shipments of any size
- Customizable IT solutions
- Industry Leading customer service

### **CLIENT SNAPSHOT: PHARMACEUTICAL**

Due to the stringent nature of federal pharmaceutical regulations, Farrow developed a custom logistics program for our client. This included custom temperature and pest control measures, enhanced security and operational procedures and ensured the company remained compliant with Health Canada and GMP requirements.

#### FULFILLING MORE THAN 5,000 CANADIAN ORDERS PER YEAR? CHOOSE FARROW.

After 100 years, why do our clients keep coming back? Our flexibility. For high volume business-to-business shippers, to companies with multiple U.S. based vendors, or those requiring origin checks, Farrow offers customizable services to keep things moving. Our strong attention to detail also ensures compliance with regulatory guidelines.

### We can help with:

- High shipping volumes
- Origin checks
- Multiple source shipping

# Accuracy. Flexibility. **Delivered.**

### CANADA'S PREMIER INDEPENDENT LOGISTICS PROVIDER.

Whether you have a brick and mortar location, or operate only online, Farrow Logistics can customize a solution to get your goods delivered on time and minimize costly delays at the border.

No matter what you're shipping, or where it's going, our network of strategically placed warehouses and offices can ease logistics management by offering swift, easy passage through borders, international airports and international trading centres.

### FARROW IS PROUD TO DELIVER FOR THESE TYPES OF COMPANIES:

- Computers/Electronics
- Pharmaceutical
- Promotional Items
- Mass Merchants
- Office/Educational Supplies
- Manufacturers
- Automotive Parts and Accessories



### Customized solutions. **Delivered.**

HOW CAN WE HELP YOU? NO MATTER WHAT YOUR SIZE, OR WHAT YOU'RE SHIPPING, FARROW LOGISTICS CAN TAILOR OUR SERVICES TO FIT YOUR UNIQUE NEEDS.

Depending on the volume of your business and the promises you've made to your Canadian clients, Farrow Logistics offers multiple, dynamic options for keeping them satisfied and coming back for more. Whether you ship a single package one day and 2,000 the next, need to revamp your returns process or drop ship to multiple vendors, our team can work with you to develop a plan that fits.

### OUR CUSTOMIZED OPTIONS INCLUDE:

- Return solutions
- Origin checks
- Drop shipping
- Single ship-to destination
- Sort processing that links EDI order info with physical parcels
- And more

#### **GMP CERTIFIED**

As part of our commitment to service, Farrow Logistics follows strict GMP (Good manufacturing practice) guidelines and procedures. We employ stringent pest control, state-of-the-art security, temperature control systems and more to ensure your products are always protected and compliant with federal regulations.



### How we help.

### CONSOLIDATING RETURNS TO ACHIEVE BETTER PROCESS FLOW AND SAVE MONEY.

### The Challenge

An American supplier of forklifts and forklift parts to a large automotive manufacturer needed to find a way to cut costs and manage returns from their dealers in Canada. Farrow was tasked with setting up an account to aid in facilitating the returns and shipping them back across the border.

### The Solution

After a thorough review of the company's facilities, products and challenges, Farrow proposed that the company's Canadian dealers send all returns to Farrow warehouses in Windsor or Vancouver. This would allow Farrow to warehouse the items, consolidate them for economical shipping, and export them to the company's facility in the U.S. on an as-needed basis.

#### THE RESULTS

Thanks to the Farrow solution, not only was the company able to trim the costs of returns for their Canadian dealers, they were also able to manage the flow of returns, making it easier for their U.S. facility to receive and process them.



### What are our clients saying?

FOR MORE THAN 100 YEARS, SOME OF NORTH AMERICA'S LEADING COMPANIES\* HAVE LOOKED TO FARROW TO PROVIDE CUSTOM LOGISTICS SOLUTIONS THAT DRIVE BUSINESS. HERE'S WHY:

"Great people who thoroughly understand the North American logistics business. Their knowledge of customs compliance and procedures is extraordinary."

Transportation Manager Global Manufacturing Corporation

- "Just wanted to pass along a very sincere thanks from all of us for getting us through a critical Christmas peak season. Our sales are up and we're shipping on time, thanks to all your dedicated efforts."
- Senior Logistics Manager, International Retailer

Are you ready to transform the way your company fulfills business-to-business orders?

Talk to one of our logistics specialists today.

### CONTACT INFO



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\* We respect our clients' privacy and have chosen to keep their names and companies confidential